



POWERFUL

WAHA CAPITAL

EXPANSION POWERHOUSE

From an aircraft-leasing company to a provider of immense investment opportunities, the success story of Waha Capital leaves one spellbound, as it deals in expansions guided through expertise, coupled with dedication and an urge to make the world a better place.

It started in 1997 as “Oasis International Leasing Company PJSC”, headquartered in Abu Dhabi, UAE; however, two decades of seamless diversification has led to its evolution into an investment company

dealing in direct assets, capital markets, private equity and private debt. Its major assets include the world’s largest aircraft leasing firm, high-potential energy and healthcare firms in the Middle East, and actively managed funds that invest in emerging market credit and equities. The prime objective of the organization is to maximize profit for its shareholders and third-party investors with minimalistic risk which is ensured with the expertise of its world-class risk management team.

The broad business domain of Waha Capital includes aircraft leasing, healthcare, real estate, oil & gas services, capital markets, infrastructure funds and financial services, while its Principal Investments include AerCap Holdings, Waha Land, NPS Holdings Limited, Dunia Group, and MENA Infrastructure Fund.

PERFORMANCE THROUGH INVESTMENTS

Waha Capital currently holds a 15.23 percent stake in AerCap which is the world’s leading aircraft-leasing company with a portfolio of 1,566 aircraft, and for FY16 AerCap earnings accounted for 52



percent of Waha Capital’s total income.

Waha Land holds 100% stake in ALMARKAZ, a light industrial real estate development located in Al Dhafra, and has developed 90,000 sq. m. of small industrial units (SIUs). In 2016, it had signed an AED 426 million financing deal and had begun Stage 2 of the ALMARKAZ development.

Waha Capital holds a 33.3 percent stake in the General Partnership of MENA Infrastructure Fund. The Fund has invested USD 223.6 million over seven years in four projects: Alexandria International Container Terminals in Egypt, Qurayyah Independent Power Project (IPP), United Power Company in Oman, and Sohar Power Company in Oman.

In 2013, the company diversified into the healthcare sector and acquired Anglo Arabian Healthcare (AAH). AAH





delivers healthcare services throughout the United Arab Emirates and comprises 15 clinics, 5 pharmacies, 7 diagnostics centres, 1 medical education provider, and 1 day-hospital.

SMART SOLUTIONS

Waha Capital launched an Asset Management business in 2015 aimed at expanding its business to a greater dimension, offering access to listed credit & equity markets and private equity opportunities for third-party investors, and managing three funds that invest in capital markets: Waha CEEMEA Fixed Income Fund SP, Waha MENA Equity Fund SP and MENA Value Fund

SP. Total assets managed by Waha Investment PJSC, including third-party subscriptions, amounted to AED 1.5 billion as of 31 December 2016.

Private Debt business of the company is a new venture that aims at providing customized cash-flow-based financing and direct lending solutions to mid-market companies in the Middle East, North Africa and Turkey region.

CONNECTING WITH THE ROOTS

Waha Capital has promoted STEM (science, technology, engineering & mathematics) education & careers through Emirates Wildlife Society & Emirates Foundation; contributed AED 10 million to Sandooq Al Watan, for research, social development & investment in the young talent in the UAE; and has collaborated with Ataya organization to build schools in war-torn areas across the world.

QUANTUM LEAPS

- Won Best GCC Equity Fund Award
- Felicitated as the Best Fixed Income Fund Manager in UAE
- Named as the #1 Fund in Emerging Market in Eastern Europe